



## 2009 PNG Resources Mission

Meet key decision makers and influencers from PNG's dynamic resources sector

### About this mission

There is significant activity in the PNG resources sector - both mining and petroleum. This is evidenced in the mining sector through both exploration programs and mine expansion plans, and in the petroleum sector through the proposed USD\$10 billion plus PNG LNG Project. This activity offers new opportunities for Australian suppliers to win potential new export business.

To capitalise on these opportunities Austrade is coordinating the 2009 PNG Resources Mission. The Mission will be held in parallel with the PNG Chamber of Mines and Petroleum's 2009 Seminar. Held every two years, the Seminar will provide separate mining and petroleum sessions with updates from key industry leaders. Austrade will facilitate one-on-one meetings with key delegates and customers during the Seminar.

### Why should you participate?

- Hear from local experts and develop a greater understanding of the PNG market.
- Meet key decision makers and influencers from PNG's major and minor mines, mining exploration companies, and petroleum projects.
- Receive on-the-ground assistance and advice from Austrade on how to successfully operate in this market.
- Meet industry leaders one-on-one with the assistance of an Austrade appointment program.
- Network with key customers and contacts during the seminar and at an Austrade hosted cocktail reception.
- Win new business and expand your market reach to assist you increase your export sales.

### Market insights

- Mining activity in PNG remains buoyant due to continued expansion in top tier mines e.g. plans to increase production at Lihir Gold to more than one million ounces from 2012.
- New mining projects such as Harmony, Ramu Nickel Mine, Simberi and Sinivit are in various stages of development.
- The proposed USD\$10 billion plus PNG LNG Project will potentially provide significant supply opportunities in the initial construction phase as well as during the life of the project.
- Given Australia's proximity to PNG, and its reputation as having international standard suppliers, Australian supply inputs are expected to grow.

### Important information

<b>Date:</b>	26-30 October 2009
<b>Location:</b>	Port Moresby Papua New Guinea
<b>Application Deadline:</b>	11 September 2009

### Who should attend?

Australian businesses in:

- Mining Engineering Services
- Mining Equipment & Technologies
- Mining Consumables
- Mining Educational Services
- Resources & Development Services
- Mining Consulting Services
- Industrial Suppliers



## Mission program

The program has been designed to maximise your visit.

Date 26 Oct 2009	City: Port Moresby	<b>Arrive from Brisbane /Cairns</b> Registration – Austrade will do this on your behalf. Details on the Seminar program can be found on the Chamber website : <a href="http://www.pngchamberminpet.com.pg">www.pngchamberminpet.com.pg</a> Evening - Austrade Welcome Cocktail Reception at Senior Trade Commissioner's Residence
27-30 Oct 2009	Venue: Crowne Plaza Hotel	<b>PNG Chamber of Mines and Petroleum - 2009 Seminars</b> <b>Petroleum Seminar – 27 to 28 October 2009</b> <ul style="list-style-type: none"> <li>• PNG LNG Project updates</li> <li>• Gas Exploration Updates</li> <li>• LNG Supply Chain Issues and updates</li> </ul> <b>Mining Seminar – 29 to 30 October 2009</b> <ul style="list-style-type: none"> <li>• Top Tier mines projects update</li> <li>• New developments and project updates</li> <li>• Exploration</li> <li>• Advanced Prospects and exploration</li> </ul> <b>Plus an Austrade facilitated Business Matching Program.</b>

## Cost of participation

The total cost per delegate includes direct costs and an Austrade service fee.

	Total cost	Direct costs	Austrade service fee
<b>Mission Package</b>	A\$1,985.00	Direct cost of A\$465.00 includes: <ul style="list-style-type: none"> <li>• Seminar fee to attend both the Petroleum and Mining Seminars</li> <li>• Venue hire for business matching sessions</li> <li>• Cocktail reception</li> <li>• Transport to cocktail function and business matching program.</li> </ul>	Austrade service fee of A\$1,520 (8 hours @ A\$190 per hour) includes: <ul style="list-style-type: none"> <li>• Mission coordination</li> <li>• Production of mission booklet</li> <li>• Setting up one-on-one appointments</li> <li>• Accompanying to appointments</li> <li>• Follow-up business with key contacts.</li> </ul>

- The direct cost and Austrade service fee form part of the total package and you cannot purchase one without the other.
- If you are part of the New Exporter Development Program, speak to your export adviser about using NEDP hours.
- You may also be eligible to claim some of your marketing and promotion costs associated with this mission through the Export Market Development Grant scheme. For more information visit [www.austrade.gov.au](http://www.austrade.gov.au) or call 13 28 78.

## Apply before 11 September 2009

Apply online at [www.austrade.gov.au/PNGmission09](http://www.austrade.gov.au/PNGmission09) to have our country and industry specialists assess whether this mission offers opportunities that are well-matched to your business.

In order to provide the highest level of service to delegates, places are strictly limited. If your application is successful we will send you an Event Participation Kit to give you all the information you need to prepare for the mission.



## Key contacts

To discuss your options further, please contact:

### **Australia**

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